

WEATHER REPORT

Washington, Dec. 16.—Weather forecast for Sunday and Monday.
 Virginia—Fair; continued cold Sunday and Monday, with rising temperature; fresh north to east winds.
 North Carolina—Fair Sunday; warmer in western portion. Monday fair; warmer in eastern portion; fresh easterly winds.

Norfolk and Vicinity.

WEATHER FORECAST FOR TO-DAY.
 Fair; continued cold; fresh easterly winds.

TEMPERATURE, RAINFALL AND HUMIDITY.

December 16, 1899.
 Maximum temperature..... 33
 Minimum temperature..... 30
 Normal temperature..... 42
 Departure from normal..... plus 8
 Departure from normal since January 1..... plus 257
 Rainfall in past 24 hours..... .46
 Rainfall since first of month..... .46
 Mean relative humidity..... 70

CALENDAR.

Sun rises 7:12 a.m.; sets 4:51 p. m.

TIDES.

Norfolk—High water, 9:12 a. m. and 9:47 p. m.; low water, 2:49 a. m. and 3:30 p. m.

Old Point—High water, 8:51 a. m. and 9:26 p. m.; low water, 2:28 a. m. and 3:18 p. m.

DIED.

MEHEGAN.—After a long illness at his residence, 701 Highland avenue, F. T. MEHEGAN, at 2:30 p. m., Thursday, December 14th, 1899.
 The funeral will take place from St. Mary's Catholic Church SUNDAY MORNING at 9:30 o'clock. Friends of the family are invited to attend.
 (Burial report, Conn. and Baltimore, Md., papers please copy.)

WATSON.—On Friday, December 15, 1899, at 467 Church street, Norfolk, Va., K. B. WATSON, aged 28 years.

Monuments and Gravestones.
 The selection of a suitable memorial in marble or granite can be readily made from our stock, for we carry the largest assortment of finished designs in the South.
THE COUPER MARBLE WORKS
 Established 50 Years.
 150 162 Main St., Norfolk, Va.

MEETINGS.

MEMBERS OF CIGAR MAKERS' INTERNATIONAL UNION, No. 240:
 —You are requested to assemble at the residence of our deceased fellow-craftsman, FRANCES T. MEHEGAN, corner Highland and Gibbs avenue, Brambleton Ward, at 9 a. m. Sunday to attend funeral and interment.
 By order of President,
 L. V. CURTIS, Secretary.

AMUSEMENTS.

AUDITORIUM THEATRE
JAS. M. BARTON, Prop.

Only Vaudeville House
 Playing High Class Acts.

Why Not Try That
Mettowee Dairy 25c

Table Butter.
TWO ORPHANS.

LOOK FOR THE SIGN.
Wines, Liquors, Cigars
AND TOBACCO.

N. & B. F. METZGER,
 No. 103 Commercial Place.
 New Phone 432.

Read and be Wise.
 Best Baltimore Lard..... 7c
 Good Lard..... 8c
 Best Corn Meal..... 12c
 New Beans..... 10c
 Black Eye Peas..... 5c, quart.
 New Mixed Fruit..... 10c, pound.
 Seedling Raisins..... 10c, package.
 New Malaga Raisins..... 12 1/2c, pound.
 Shelled Almonds..... 30c, pound.
 Soft Shelled Almonds..... 15c, pound.
 Fox River Butter 1b. prints..... 30c, pound.
 Royal Patent Flour..... 12 1/2c, barrel.
 We make special prices on goods in large quantities. Remember our special delivery service is the best in the city. "Three wagons."

VIRGINIA GROCERY CO.,
 61 AND 63 NEW MARKET PLACE.
 BOTH PHONES 462.

Notice to Contractors.

Office Local Board of Improvement, Brambleton Ward, Norfolk, Va., Dec. 9, 1899.

Bids will be opened at the office of the City Engineer on the 15th day of December 1899, at 7:30 o'clock a. m., for furnishing all the material and doing all the work required in grading, curbing with wood and stone, shelling and surfacing Kelly, Clay, Charles, Sheldon, Mozart and Rose avenues in said ward. In strict accordance with the plans, profiles and specifications to be seen at the office of the City Engineer. Bids must be made at so much per running foot of finished, separately for each avenue, on blank forms to be had at the office of the City Engineer.

The right to accept or reject any one or more of the bids to the exclusion of the others, or to reject all of them, is specially reserved.
 Each bid must be accompanied by a certified check, payable to the City Treasurer, amounting to 5 per cent. of the amount bid, as a guarantee that the bidder will give bond and enter into a "bond for" contract if the same be awarded him. The amount of the said check to be forfeited in case the bidder fails to execute the contract. No bid will be considered unless it is made in strict conformity to this advertisement.
 Signed: C. J. JONES, President.
 W. H. STERLING, Secretary.

FRATERNITY NOTES.

What the Brotherhoods in Norfolk Are Doing.

Washington Memorial Exercises in Brief Reference—Lodges, Tribes and Tent Elect Officers—Elks Making Big Preparations for Banquet

The Knights of the Mystic Chain are now assured of success. This lodge has 362 members, and has lately received a lively impetus toward growth and development. The ladies' social Friday night showed that the boys are capable when they put their shoulders to the wheel.

The joint committee of the tribes for the great Red Men's commemorative exercises in memory of George Washington, held at the Academy of Music Thursday night last, was as follows:

John W. Cherry—Chairman.
 F. Goldsmith—Secretary and Treasurer.
 Wyandotte, No. 42—R. D. Williamson, P. Mordica, P. Dickson.

Black Hawk, No. 57—W. H. Jaques, F. Goldsmith, H. W. Wieland, John W. Cherry.

M. Sassaot, No. 77—James W. Bacchus, R. A. Peabworth, G. W. Amory.

Oronoco, No. 79—R. D. Smithers, M. McFarland, R. A. Williamson, John Hall.

Calumet, No. 87—Abel Moses, C. W. Haislett, Frank Terrall.
 Marimac, No. 90—R. C. Maclean, Jas. J. Cherry, A. J. Glover, Harry S. Arlington, W. Whitehurst.

Mineha, No. 100—W. P. Murphy, T. B. Wright, H. E. Chase.

Committee on Music—T. B. Wright, R. C. Maclean, Frank Terrall.
 Committee on Decorations—W. H. Jaques, Phil. Mordica, R. A. Williamson.

As is usual, the brunt of the work fell on a few men, the most active in the work being Messrs. Cherry, Jaques and Wright, and while the affair reflects credit on all, special credit should be given these gentlemen, who devoted so much time to the matter. The splendid success attained was a sufficient commendation.

One of the signs of fraternity interest given in Norfolk is said to be the increase in the number of fraternity papers and periodicals taken in the city. In this connection the Royal Arcanum and Odd Fellows are said to lead.

Norfolk Lodge No. 1, A. F. & A. M., had a right to be proud of its rank and station at the Washington memorial exercises this past week, and no doubt it is. It was one man in that gathering proud and all the others it undoubtedly was worthy Master A. T. Hofheimer, who was chief of that lodge's delegation. Norfolk sent a goodly representation to the Grand Lodge ceremony.

The committee on the Elks' Carnival is making excellent progress, and will soon be ready to give the public a preliminary statement of the matter. This affair is scheduled to be the biggest thing of its kind ever attempted in Norfolk, and No. 38 has a record of successful enterprises to live up to.

Genora E. M. Henry, of Norfolk, is a member of the committee appointed by the Grand Camp of Confederate Veterans of Virginia to reach some decision on the best method of securing the cordate working of the Confederate Veterans with the Sons of Confederate Veterans. He is also one of the committee appointed by Pickett-Buchanan Camp with the same object in view. These committees hope to arrive at some plan by which the younger organization shall gradually grow into the work of the older body, which is year by year growing less, and as its members are laid to rest under the drooping shadow of the flag they loved and fought for, and is now but a sacred memory, the thought that the ideas which the contest evolved and the sacred duty left to its defenders who survived the contest's close will be broken up and carried on will make peaceful and gently declining days. The committee will make its report to the next meeting of the Grand Camp, C. V., in 1900.

Norfolk Conclave, No. 252, Improved Order of Heptasoph, held a most interesting meeting Friday night at Heptasoph Hall, over the Academy of Music. The new initiation, as recently perfected, was given to twelve applicants, and no one enjoyed the ceremony more than did the initiates. During the process of the program a "smoker" was enjoyed, which came under the head for "Good of the order." Mr. J. H. Primrose, of Baltimore, a Heptasoph of national reputation, wielded the gavel in his usual parliamentary way. Speeches were made by Mr. Primrose, Mr. Cheek, Dr. Lofton, Mr. Griggs, Mr. Weaver, Mr. Jenkins and others. The public installation of officers will take place in January, which will be followed by a banquet.

Mr. J. H. Primrose, deputy supreme organizer of I. O. O. F. of Baltimore, who has been looking after the interests of the various local conclaves, left yesterday.

Cuticura SOAP
 For Sanative Uses.
 Its remarkable, emollient, cleansing, and purifying properties, derived from CUTICURA, the great skin cure, warrant the use of CUTICURA SOAP, in the form of both for annoying irritations, inflammations, and chafings, for too free or offensive perspiration, and also in the form of internal washes and solutions for ulcerative weaknesses, and for many sanative, antiseptic purposes which readily suggest themselves to women, and especially to mothers. The use of CUTICURA Ointment with CUTICURA SOAP will suggest itself in the severer cases.

Sold throughout the world. Forster & Co. Corp., Proprietors. CUTICURA SOAP, New York, N. Y.

day for his home. He will in all probability return about the middle of January.

At a regular meeting of Columbia Lodge, No. 44, I. O. O. F., held Tuesday evening, December 12th, the following officers were elected for the term beginning January 1st, 1900: Noble Grand, Dr. George D. Levy; Vice Grand, Dr. Charles R. Vance; Recording Secretary, Harry S. Colles; Financial Secretary, John L. Gomez; Treasurer, A. E. Krise; Chaplain, Geo. D. Chase; Trustee for three years, John L. Gomez, the two other trustees holding over.

Dahlgren Post, No. 4, G. A. R., has elected the following officers for the year 1900: James E. Fuller, Commander (eleventh consecutive term); Nicholas Langley, Senior Vice Commander; Charles Grandy, Junior Vice Commander; John L. Gibbs, Quartermaster; James P. Carter, Adjutant; Henry Harrison, Surgeon; Edmund S. Gordon, Captain; Daniel Langley, O. D.; Cornelius Gomer, O. G.; James T. Hodges, S. M.; Early James, Q. M. S.

The Grand Lodge, A. F. and A. M., of Virginia, elected the following officers in Alexandria: Grand Master, George W. Wright; Deputy Grand Master, H. O. Kerns; Grand Senior Warden, E. N. Eubank; Grand Junior Warden, Colonel Fred Pleasant; Grand Treasurer, Dr. G. W. Carrington; Grand Secretary, T. N. Davis; Grand Senior Deacon, K. Decker; Grand Junior Deacon, S. J. Quinn.

The Journeymen Plumbers Union met last night at Bricklayers' Hall and had a very large attendance. They elected the following officers for the ensuing term: President, J. E. Carter; Vice President, H. L. Williams; Recording Secretary, J. O. Persons; Financial Secretary, Joseph Branch; Inside Sentry, Joseph Lancaster; Outside Sentry, E. P. Payne; Board of Directors—H. L. Williams, Arthur Thall, Wm. Anderson.

At the installation of officers, the first meeting in January, the plumbers have decided to give a smoker and entertainment, and to invite the new but flourishing Plumbers' Union of New York to come over in a body as their guests on this occasion. The following Committee of Entertainment has been appointed: J. O. Persons, C. H. Perry, Arthur Hall, H. L. Williams and Wm. Millhinch.

At this same meeting a plumber's tool bag will be raffled off, and the committee can give all other information necessary. It is expected that the meeting will be one of much interest and fraternal gain.

The local National Alliance Stage Employees held a special meeting last night, at which brief remarks were made by Chairman A. E. Slobert. There was a large attendance, and expectation of the receipt of the charter, which is expected now at any time, was urged as need for consistent work in pushing the object of the Alliance.

Friendship Conclave No. 2, Heptasoph, of S. W. M., has offered a prize valued at \$10 to each member who brings in ten acceptable applications to the order in the next ninety days.

BRIEF ITEMS OF INTEREST.

Roanoke-Chowan (N. C.) Times: Mr. E. S. Askew, from Norfolk, was in town this week. He was an usher in the Worthington-Outlaw marriage.

Mr. A. Aronheim, Jr., arrived in Norfolk from the Baltimore College of Dental Surgery to spend the Christmas holidays with his parents. He was accompanied by his fellow-students, Messrs. E. W. Brown, of Tidewater, N. C.; E. Ehringhaus, of Elizabeth City, N. C.; and D. P. Thompson, of Goldney, S. C. These young men will also spend the holidays at their respective homes. Mr. Bernard Steel, who has been in St. Vincent's Hospital for weeks, undergoing an operation, which was successfully performed by Dr. Southgate Leigh, is doing well at his home.

Miss May Towne, of Philadelphia, is visiting Miss Violet Niles, at the navy-yard.

Miss Sophie and Miss Edna Smith, of the Brooklyn navy-yard, will next week visit the Misses Neely, No. 202 North street, Portsmouth.

Miss Hilda Page entertained a few of her friends at her home on York street in a game of cards Wednesday evening. A most delightful time was spent between the hours of 8 and 10:30 o'clock. Those who participated in the enjoyment were Misses Hilda Page and Misses Beale and Messrs. W. R. Cox and A. J. Dunning.

Norfolk's society loses a charming young lady in the departure of Miss Ruth Neville, who, with her mother and family, removed to Houston, Tex., recently.

An alarm of fire at 3:15 p. m. yesterday carried the departure of the corner of Chapel and Bermuda streets, where a blaze was issuing from a chimney of a residence nearby.

The Rev. Geo. H. Bragg, Jr., a former rector of Grace P. E. Church, will preach at this church this afternoon at 5:30 o'clock.

THE MOON'S ECLIPSE.

SOME INTERESTING PHENOMENA NOTED LAST NIGHT.

Hundreds of people having been advised by the Virginian-Pilot yesterday morning that the moon would be in eclipse last night, gathered in the streets and on a spaces after sundown to watch the beautiful spectacle. The moon rose in an eclipse of 6 o'clock, lasted till a few minutes past 7 o'clock, when the belt of clouds passed to north and west and Luna stood revealed, her northern edge in shadow of genuine eclipse for about one sixteenth of her diameter. The shadow steadily advanced, and at a few minutes past 8 it was nearly total and only a narrow strip of light adorned the southern edge. The shadow thence gradually withdrew, and by schedule time the face of the moon was clear. It being very clear and cold the sight was a beautiful one, the stars close to the moon shining with great brilliancy during the approach to totality of the eclipse. But a small section of the moon was covered by the full shadow, and in consequence the dull red appearance was very marked, while, by the telescope or even by opera glass the salient points of the earth's satellite were distinctly visible, and the crater shadows very acutely accentuated. The spectacle was well worth seeing.

ART AND MUSIC.

Popular Professor of Music Completes 20th Year in Norfolk.

Church Choir Changes of New Year—A Few Moments With Local Artists—Notes of Musicians and Late Entertainments.

The Paderevski concert is the central topic of conversation among musical circles of society, and the outlook now is that a large number will go to Richmond to-morrow night to hear the distinguished pianist. A charming party has been made up by Mrs. E. St. John, which will be taken in a private car. As even the second balcony chairs are \$3 each, none of extra slender means will be able to enjoy this feast of melody. Feasts usually do come high, anyway. It is said the attempt to secure this distinguished artist's presence in Norfolk for a night later in the season has been given up, the necessary \$5,000 guarantee settling the matter.

Apropos popular music for the public, the nightly concerts at the Monticello by Krueger's orchestra continues to give wide-spread satisfaction, and between the hours from eight to eleven o'clock the great orchestra of the hotel presents the view of a vast class of selections rendered is a mixture of the classical and popular, so that all ears are suited and all tastes gratified.

Last Wednesday night Mr. W. D. Crowell, Norfolk's popular baritone, rendered two delightful solo selections, the galleries being crowded to hear him, and both songs being warmly applauded.

It may not be generally known that Mr. G. B. Matthews, the artist, still has his studio in Norfolk, and is producing some excellent work, but this is a fact. No one who knows him doubts his ability.

A young lady writes from Blackstone Female Institute to Mr. James Casey, "Your pieces are leading B. F. I."

The pupils' recital at Norfolk Conservatory of Music Thursday night was such a success that the faculty have decided to give these affairs frequently. "S. R. O." was the order of the evening.

Mr. Maile D. Dennis has now on his easel, approaching completion, the triumphal procession in honor of the arrival of the Spanish cruiser "Reina Mercedes," and the present indications are that this will prove Mr. Dennis' masterpiece. A fine marine artist, the youthful painter has an undoubtedly bright future.

The singing by Misses Ethel Neely and Alice Oliver of "Oh, That We Two Were Maying" at the Red Men's commemorative exercises at the Academy of Music Thursday night resulted in unwittingly destroying the solemnity of the occasion. So excellent was the rendition that an encore was emphatically demanded, and had to be given. It was an undoubted triumph for these vocalists.

The art classes of Mary Washington College and the Conservatory are now particularly busy with Christmas work and the regular line of work will be practically suspended till after the holidays.

The life class of the Conservatory is now Mr. Williams' favorite pleasure, and he is working hard to secure them suitable models.

"She's Sleeping Near the California Shore" and "Never" two songs destined to be popular with ballad lovers, will make their appearance about January 1st.

Referring to the run Norton and Casey's songs are having, a little incident has transpired which is significant. Mr. Casey wrote Wilmart & Co. a little while ago, asking a small amount for Christmas. The firm promptly sent him a check for \$500, with the pleasant note that it was for the year 1899, when they settled their half yearly accounts, they would have the pleasure of forwarding a more appreciable sum.

Practice for church choir music for Christmas and for the opera of "Patience" still goes on, and the rehearsals for each are well attended. The opera cast and chorus will soon be selected.

Mr. George Norton is in New York visiting his father, who is just back from Cuba.

Much interest is taken in the announcement that the organ recitals at Epworth Church are soon to recommence and the public is watching for the announcement of the first program.

The presence of the Sea-board Band at the ladies' social section of the Knights of the Mystic Chain Friday night, and the excellent music rendered, inspired numbers to inquire why Norfolk could not have a band and support it in a satisfactory manner. Now that it seems certain that the Fourth Virginia Regiment will be reorganized and the Naval Reserves are in addition in existence, it would seem this could be done.

"Impecunious Davis" is Kerry Mills' latest rag-time production, and it fully holds its own with the composer's other famous pieces—"Whistling Rufus," "Georgia Camp Meeting," "Rastus on Parade," and others.

It is reported that, beginning with the new year, the musical directorship of the First Baptist Church that Professor Newton Fitz the organist and music teacher, has verbally consented and is now expected to formally contract with that church to take charge of its choir and organ January 1st. Professor Fitz made some conditions, which are now fully complied with, and all objections on his part are supposed to be at an end.

Professor Fitz has been for many

years an organist in Norfolk, and the public were much disappointed at his recent withdrawal from Cumberland Street on the ground of feebleness. The above news will come as an agreeable surprise to his friends.

Sunday, December 24th, will mark quite an epoch in Epworth Church, Professor Anton Koerner at that time completing his twelfth consecutive year as organist for this congregation. A long time for any man to remain in such an important post and give continuous satisfaction.

In noting this fact it is an item of cor lative interest that Professor Koerner has been in America but 27 years, and in that time has filled the position of organist to four churches, the first seven years' service being given to a church in Newark, N. J., and the remaining twenty to his present charge, his high attainments and charming skill making him satisfactory to the church and public.

The twentieth anniversary of the genial and highly popular Professor's debut in Norfolk and at Epworth will no doubt be properly noted by his wide circle of friends.

DIVINE SERVICES TO-DAY.

The Method st. Presbyterian, Lutheran, Church of Christ (Disciples), Christian and Christ Scientist publish the hours of Sunday services in Saturday's issue.

PROTESTANT EPISCOPAL.
 St. Paul's Church and Cove streets, Rev. B. D. Tucker, D. D., rector.—Morning prayer and sermon at 11 a. m. Evening prayer 4:30 p. m.

Christ, corner of Freeman and Cumberland streets, Rev. Dr. Carl E. Grammer, rector.—Morning prayer and sermon 11 a. m. Evening prayer 6 p. m.

St. Luke's, corner of Bute and Granby streets, Rev. Flurny B. Uddin, assistant rector.—Morning prayer and sermon 11 a. m. Evening prayer and sermon 7:30 p. m.

St. Peter's, Brown avenue, Brambleton, Rev. C. E. Woodson, rector.—Morning prayer and sermon at 11 a. m. Evening prayer and sermon 7:30 p. m. Emmanuel Chapel, corner of Wide and Calvert streets, Rev. John H. Dickinson, rector.—Morning prayer and sermon 11 a. m. Evening prayer 7:30 p. m. Wednesday night service 8 o'clock.

CATHOLIC.
 St. Mary's, corner of Holt and Chapel streets, Rev. Father J. D. Derry, rector.—Early mass, 7:30 a. m.; children's mass, 9:30 a. m.; high mass 11 a. m.; vespers and benediction, 4 p. m.

Sacred Heart, corner of York and Dumfries streets, Rev. Father T. J. W. on, pastor.—Early mass, 7:30 a. m.; high mass, 11 a. m.; vespers and benediction, 5 p. m.

BAPTIST.
 Freeman, corner of Bank and Freeman streets.—Preaching by the pastor, Rev. J. J. Taylor, D. D., at 11 a. m. and 7:30 p. m. Morning subject: "A Gift for the Lads." Evening: "The Doctrine of Disownment." Sunday school 9:30 a. m.

Park Avenue, Brambleton.—Preaching by the pastor, Rev. J. J. Hall, D. D., at 11 a. m. and by Rev. Tyree C. Whitehurst at 7:45 p. m.

Grace, corner of Princess Anne avenue and Church streets.—Preaching by the pastor, Rev. A. E. Owen, at 11 a. m. and 7:30 p. m. Morning subject: "Thanksgiving and Courage." At the close of the night sermon the ordinance of baptism will be administered.

Spurgeon Memorial, Windsor avenue, Brambleton.—Preaching by the pastor, Rev. L. R. Christie, at 11 a. m. and 7:30 p. m. Sunday school 9:30 a. m.

First Church, corner of Freeman and Granby streets.—Preaching by the pastor, Rev. E. B. Hatcher, at 11 a. m. and 7:30 p. m. Sunday school 9:30 a. m. Central Avenue, Atlantic City.—Preaching by the pastor, Rev. E. E. Dudley, at 11 a. m. and 7:30 p. m. Sunday school 9:30 a. m.

Burrows Memorial, Lambert's Point.—Preaching by the pastor, Rev. George W. Cox, at 11 a. m. and 7:30 p. m. Sunday school 9:30 a. m.

UNIVERSALIST.

Rev. M. W. Tabor, of New York, will preach at the Universalist Chapel, on Princess Anne avenue, at 7:30 o'clock p. m. All Universalists are invited to be present.

Umstadter-Myers Company.

This enterprising firm, whose extensive establishment is well known to our readers, invite attention, in our advertising columns, to their special offerings for the holiday trade.

While the stock they have carried has always been large, that of this season surpasses any of the preceding years, and their trade has been correspondingly greater.

During the rush of last week they have not been able to give their trade satisfactory attention, but for this week their force will be larger, so that all their patrons can be properly waited on.

The Modern Mother.

Has found that her little ones are improved more by the pleasant Syrup of Figs, when in need of the laxative effect of a gentle remedy, than by any other. Children enjoy it and it benefits them. The true remedy, Syrup of Figs, is manufactured by the California Fig Syrup Co. only.

The old folks are waiting for you Christmas, so let the Sea-board Air Line. One and one-third fares on land trip. Tickets good for two weeks, if purchased December 22d.

de8-su,we,fr-1t

Christmas is near at hand and we have been mindful of it, and as a result are more prepared to show one of the best-selected stocks of diamonds, watches, jewelry and silverware to be found in the city. Our prices have been marked down to ensure ready sales. You are cordially invited to inspect our goods before purchasing elsewhere.

THE GALE JEWELRY CO.

Some choice styles among the late arrivals in Oxford mixtures. Rudolph & Wallace, 333 Main street.

You cannot afford to miss the Gilmer sale of Fine Furs and Hats, 304 Main street.

"Newest Discovery" extracts teeth painlessly. N. Y. Dental Rooms only. No. 324, corner Main and Talbot sts. N. E. of monument, established nearly 20 years. Ennes, Dentist, New phone, 1851.

OTHER LOCAL ON PAGE 5.

We have hurt the 25 years' experienced, big profit takers' profits.

CROWDS AT THE Jas. W. Gilmer SALE.

People are quick to see where their best lies. They're alert to recognize the wealthfulness and value of merchandise.

There's the whole secret of the Gilmer busy sale. You cannot do better than to follow the majority's lead. The majority are going right.

Let every thrifty buyer be on hand to share these remarkable bargains. Note the prices are sacrificed:

RELIABLE FURS.

\$1.25 for Children's Angora Muff and Collar sets, usual price.....
 1.50 for Electric Seal Scarfs, 6 large tails, usual price.....
 1.50 for Black, Grey and White Rugs, usual price.....
 3.25 for Black Marten Scarfs, 6 tails and 2 heads, usual price.....
 5.00 for Electric Seal Collarettes, 6 tails, usual price.....
 6.75 for Black Marten Collarettes, 6 tails and 2 heads, usual price.....
 12.00 for Black Marten Collarettes, with long marten tabs, large cluster of tails, the very newest styles, usual price.....
 8.00 for Black Marten Collar set, a cluster of 12 large tails, very handsome fur, usual price.....

FUR TRIMMINGS.

10c. for large Black Fur Tails, usual price.....
 20c. for Marten and Mink Tails that you can hardly tell from the genuine, usual price.....
 15c. for Marten, Mink and Chinchilla Heads, usual price.....
 25c. for Angora and Swandown, usual price.....
 37 1/2c. for Mink, one-inch wide, usual price.....

XMAS UMBRELLAS

\$2.50 for Taffeta or Satin Silk, in very handsome handles—pencil, sterling silver, gun metal and natural wood. A very acceptable gift. Usual price, \$3.00.
 \$5.00 for a very fine Pearl handle, with heavy sterling silver mountings, not to be duplicated for less than \$10.00

FOR MEN.